



# Binghamton-Johnson City JOINT SEWAGE BOARD



Chris Papastrat  
Edward Crumb  
Ronald Lake

George Kolba, Jr.  
Stephen Andrew  
Bruce King

October 8, 2024

Shannon Chemical Corporation  
P.O. Box 376  
Malvern, PA 19355

Attention: Daniel C. Flynn

RE: Award of Contract; Agreement – Phosphoric Acid 75% Solution

Dear Mr. Flynn:

At a meeting of the Binghamton-Johnson City Joint Sewage Board (“the Board”) on October 8, 2024, the Board authorized me to forward to your Company a letter agreement. The Board accepted your Company’s Bid Proposal dated October 3, 2024, to supply Phosphoric Acid 75% Solution as stated in the Invitation to Bid issued by the Board for an eighteen-month period beginning November 1, 2024, at a unit price of \$9.17 per gallon. That agreement included a provision to renew for successive like time periods with no changes in terms and/or conditions through the third anniversary of the date of award upon mutual agreement of both parties.

Together with your company’s Bid Proposal, the Board received from your Company a Statement of Non-Collusion, a Bid security, and Ordering Information. These documents, although not attached hereto, together with the Invitation to Bid issued by the Board, are incorporated into this agreement.

If your Company is in agreement with the terms herein, please have an authorized representative of your Company execute this letter agreement in the spaces provided below, and then return the original to the Board. A copy of this letter agreement is enclosed for your records.

*Upon the Board’s receipt of this signed agreement, the Board will release the Bid Bond or return the security check.*

Sincerely,

George Kolba, Jr.  
Chairman

**ACCEPTED:**

Shannon Chemical Corporation

by: \_\_\_\_\_  
(signature)

\_\_\_\_\_  
(printed name and title)

Date: \_\_\_\_\_